ITEM NO.	7a-Supp
DATE OF MEETING _	May 12, 2009

#### Consolidated Rental Car Facility Financing Update

May 12, 2009



#### Topics

- Updated CFC Forecast
  - Business context for Airport traffic forecast
  - Transaction Day forecast analysis
- Financial Market Update
- Rental Car Facility Financing Plan
- Project Update
- Process & Schedule

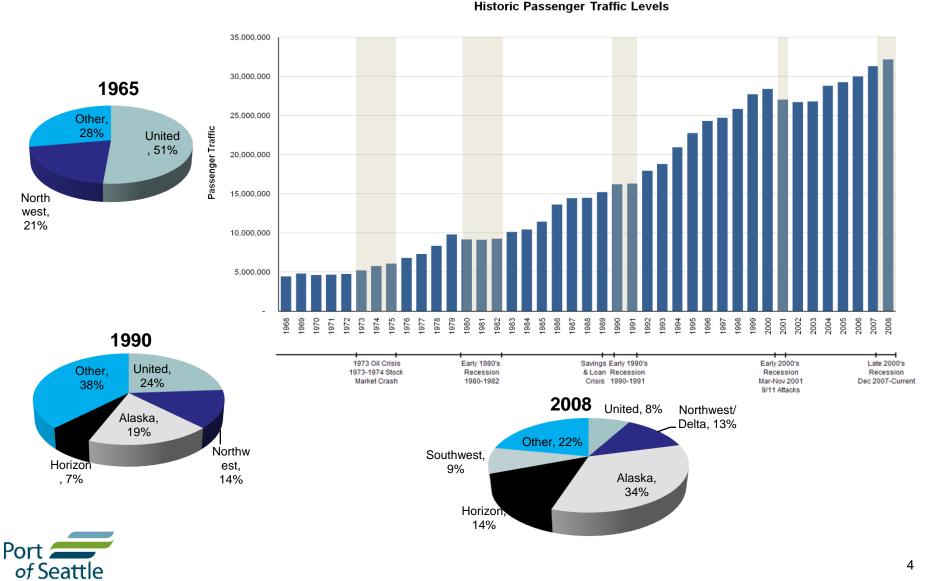


### Sea-Tac has strong characteristics

- A key assumption for both the project and the financing is that demand for air travel will continue to grow long-term
  - Sea-Tac has a history of weathering economic storms well
    - Underlying demand is independent from airline mix
  - Sea-Tac has strong airport characteristics
    - Limited competition from other airports or modes of travel
    - Natural demand/ high Origin & Destination (O&D) traffic
- 2008 passenger traffic results per ACI
  - North American airports median: -3.1%
  - Sea-Tac: +2.9%



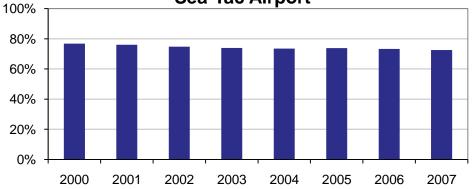
#### Sea-Tac has strong history regardless of economy and carrier mix



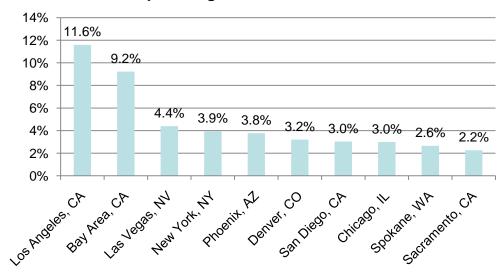
Seattle-Tacoma International Airport

Airport	<b>Driving Distance</b>
Vancouver International Airport	150 miles
Portland International Airport	160 miles
Spokane International Airport	290 miles

% of Origin & Destination Passengers at Sea-Tac Airport



#### Sea-Tac Top 10 Origin-Destination Markets in 2008

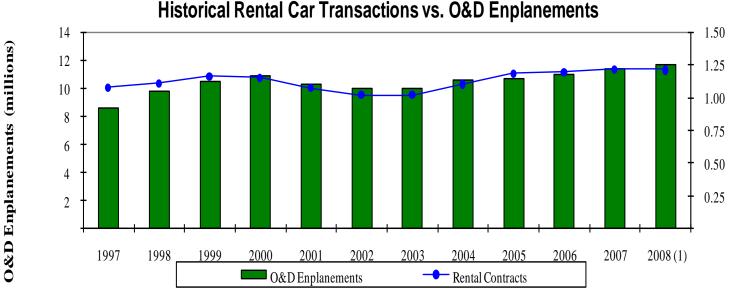






#### Rental car demand is linked to O&D traffic

- Rental car transactions are highly correlated to O&D passenger traffic
  - Airline passenger forecast is the primary driver of the CFC forecast



<sup>(1)</sup> Projected 2008 O&D enplanements



**Rental Contracts (millions)** 

# Rigorous analysis of transaction day history resulted in a revised forecast

- Rental car transaction days are a function of
  - Airline passenger traffic
  - Percentage that is O&D traffic
  - Percentage of arriving passengers renting cars
  - Length of rental contract

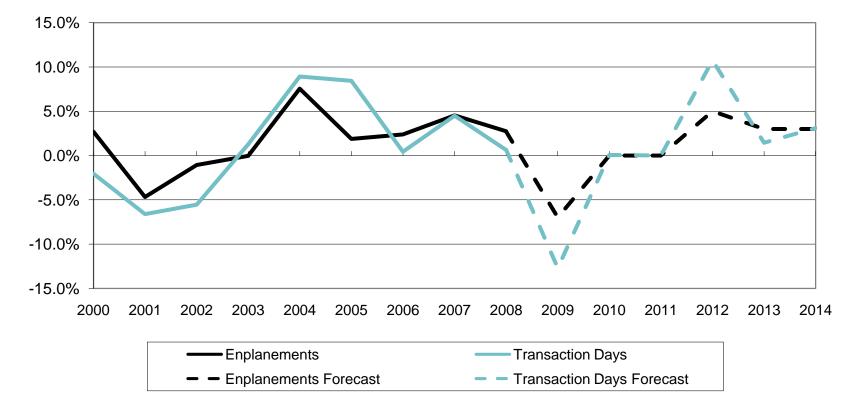
	Enplanement Forecast in Budget	Current Enplanement Forecast	Transaction Day Forecast
2009	-3%	-7%	-12.7
2010	0%	0%	0.1%
2011	0%	0%	0%
2012	2.5%	5%	10.7%
2013	3%	3%	1.5%
2014 until 45 MAP *	3%	3%	3%



\* MAP = million annual passengers

#### **Enplanements & Transaction Days**

Sea-Tac Enplanement and Rental Car Transaction Day Growth





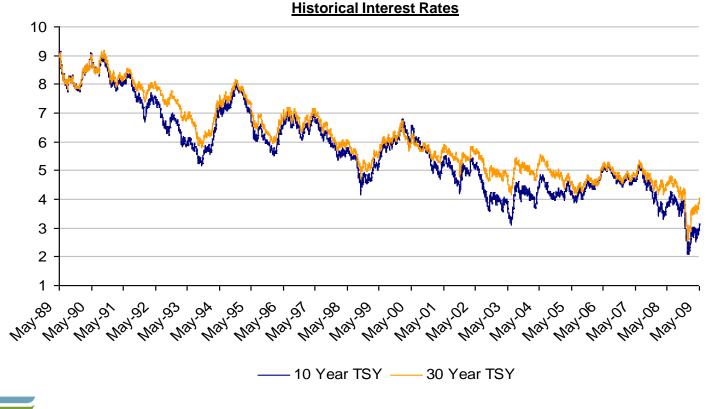
#### **Rental Cars are important to the Airport**

- In 2008, the rental car industry generated \$36 million in nonaeronautical revenues for the airport.
- This was the second largest source of non-aeronautical revenues and amounted to 24% of the total.
- The most recent mode-split survey indicates that approximately 15% of origin and destination passengers get to the airport via rental cars.



### **Update of Financial Markets**

- Treasury yields have risen slightly, but remain near their historic lows
- Market access and credit spreads for investment grade credits continue to improve
- During Q1 2009, corporate taxable debt issuance totaled \$207 billion, well ahead of last year's pace, as the market was buoyed by increasing investor inflows and improving credit spreads
- The inaugural Build America Bond (BAB) issues have been very well-received by the markets





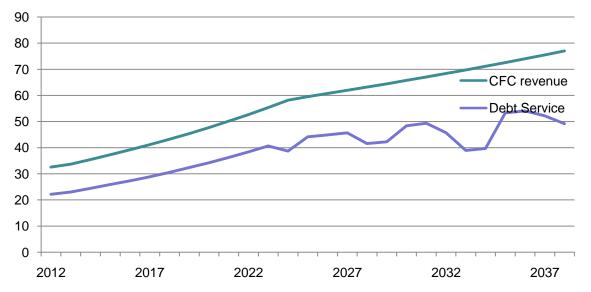
#### **Recent Taxable Bond Issuance - Update**

Issuer	Total Size (\$MM)	Maturity	Ratings	Yield
Municipal Issues				
University of Minnesota	\$37	2028	Aa2/AA	6.300%
University of Virginia	\$250	2039	Aaa/AAA	6.200%
NJ Turnpike Authority	\$1,375	2040	A3/A+	7.414%
State of California	\$5,000	2034 2039	A2/A	7.500% 7.550%
New York State MTA	\$750	2039	A2/AA	7.336%
Corporate Issues				
Nokia Corp	\$1,500	2019 2039	A1/A	5.496% 6.664%
BB&T Corp	\$800	2015 2019	A1/A+	5.712% 6.873%
Anglo-American Capital Plc	\$1,250	2014 2019	Baa1/BBB	9.375% 9.375%
John Deere Capital Corp	\$750	2012	A2/A	5.329%
Pacific Gas & Electric	\$550	2039	A3/BBB+	6.343%
BP Capital Markets Plc	\$3,250	2012 2015 2019	Aa1/AA	3.127% 3.896% 4.784%



#### **Current Base Case - Assumptions**

- CFC Revenue
  - 2% annual inflation
  - Transaction days based on forecast accepted by Industry
    - Transaction days stop growing when airport reaches 45 MAP
  - Revenue is sufficient to pay financing costs, transportation and major maintenance



#### CFC revenue and debt service - \$ million



## Financing Plan includes back-stops

- Base Plan
  - Capital Appreciation Bonds (CABs) interest is deferred until principal is paid
  - 30-yr fixed rate bonds approximately \$150 million
  - 10-yr fixed rate bonds
  - Variable rate debt
- Back-up provisions
  - Port cash (structured as a loan) up to \$30 million
  - Two \$100 million bank lines of credit
  - 10-yr fixed rate bonds (in place of 30-yr bonds)



## **Project Plan of Finance**

- Financing Structure
  - \$19.8 million tax-exempt debt @ 6%
  - \$100 million variable rate debt @ 6% (based on 20 year average short-term rates plus fees)
  - \$150 million 30-yr bonds @ 8.25%
  - \$100.7 million 10-yr bonds @ 8%
  - \$30 million Capital Appreciation Bonds (CABS) @ 8.5% or Port cash
  - CFC cash collected prior to July, 2009
- Notes
  - Projected rates are above current market
  - Assumes that \$20 million Port loan is repaid
  - Assumes funding of multiple reserves

Sources	
VR Debt/USB loan	\$100.0
Tax-exempt debt	19.8
30-yr fixed rate debt	150.0
10-yr fixed rate debt	100.7
CABs/Port loan	30.0
CFC cash collections	69.0
Total	\$469.5
Uses	
Uses Construction Fund	\$388.8
	\$388.8 37.0
Construction Fund	
Construction Fund Debt service reserve	37.0
Construction Fund Debt service reserve Transportation reserve	37.0 9.2
Construction Fund Debt service reserve Transportation reserve RCF/major maintenance	37.0 9.2 5.0
Construction Fund Debt service reserve Transportation reserve RCF/major maintenance Capitalized interest	37.0 9.2 5.0 22.7



#### Ability to invest Port cash is critical to manage CFC

- Most efficient use of CFC revenue curve is to include deferred interest
  - Without deferred interest the CFC is higher
- Deferred interest can be accomplished through the use of Capital Appreciation Bonds (CABs) or by the use of Port cash with deferred payment
  - Possibility of CABs in the current market, but amount is limited
  - Airport analysis indicates that approximately \$30 million of Port cash could be applied to this project without affecting airline costs
    - This could be instead of CABs or
    - In addition to CABs to further reduce the CFC
  - Amended statute provides the ability to be repaid at a market rate
    - In the long-term from CFC revenues or
    - In the short-term from bond proceeds if CABs can be issued in the future



Par Amount	\$400.5 million
Capitalized Interest	\$22.7 million
CABs/Port Cash	\$30 million
Total Interest Cost (TIC) (1)	7.72%
Opening CFC (2012)	\$6.50
Max CFC (2038)	\$10.88 (\$6.12 current dollars)

(1) Includes variable rate interest



#### **Current Base Case - Considerations**

- Transaction days actual activity will differ from forecast and result in a CFC that is higher or lower than the forecast
  - Forecast accepted by industry and independent feasibility consultant
- Interest rates lower rates could reduce the CFC, higher rates could increase CFC
  - Bond resolution will include an interest rate cap set by Commission
  - If rates are too high, the sale and project re-start will be delayed
- Market access current market provides access, but structure and rates might not be ideal
  - Finance plan includes contingencies
    - Use of Port cash up to \$30 million to replace/supplement CABs
    - Two bank lines-of-credit can allow for flexibility in timing of bond issuance



## **Project History**

- May 13, 2008 Commission authorized the CRCF project
- June 11, 2008 Notice to proceed with construction issued to Turner
- July 1, 2008 Commission authorized sale of bonds to fund the project, financial markets and economy had begun to be troubled
- September 15, 2008 Financial markets collapsed
- October 14, 2008 Commission approved the use of \$20 million of Airport funds to continue project spending
- December 16, 2008 Project suspended for up to one year
- January 27 & March 5, 2009 Briefing to update Commission on financial markets and financing options



Construction

- Work to prepare the site for suspension is slightly over 50% complete
- Anticipate completion of site preparation by early July

Budget

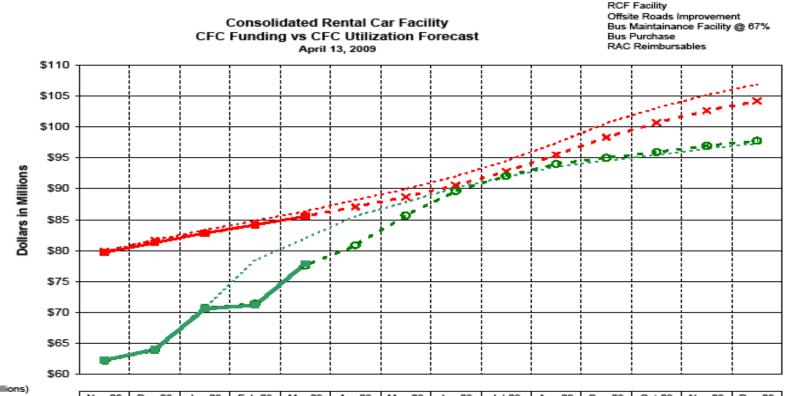
- Costs for suspension remain estimated at \$15-20 million for program
- Revised Capital Budget now at \$402 million, CFC portion \$397 million
- Estimated costs based on a July restart of construction

Schedule

- Facility opening now likely in 2<sup>nd</sup> Quarter 2012
- Turner having to shift weather sensitive work based on restart date and remaining construction work



# Existing funds and on-going collections are sufficient to pay for costs during suspension



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(+	Nov-08	Dec-08	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09
Original CFC Forecast	79.9	81.7	83.3	84.9	86.4	88.2	89.9	92.0	94.5	97.4	100.6	103.1	105.2	106.9
<ul> <li># = 3/2/09 CFC Forecast</li> </ul>	79.9	81.7	82.8	84.2	85.6	87.1	88.7	90.6	92.8	95.5	98.3	100.7	102.6	104.2
CFC Actuals	79.7	81.3	82.8	84.2	85.6									
Original Proj Cost Forecast	62.2	63.9	70.8	78.4	82.0	85.6	87.8	90.2	91.9	93.6	94.6	95.5	96.5	97.3
<ul> <li>Current Proj Cost Forecast</li> </ul>	62.2	63.9	70.8	71.4	77.6	80.9	85.7	89.7	92.0	94.0	95.0	95.9	96.9	97.8
Project Actuals	62.3	64.0	70.6	71.2	77.9									
	17.6	17.7	12.2	13.0	7.7	6.2	3.0	0.9	0.7	1.5	3.3	4.7	5.7	6.4



Includes:

#### **Process & Schedule**

- June
  - Commission authorization First Reading June 2, Second Reading June 9 of:
    - 2 Bond Anticipation Note (BAN) lines of credit Resolutions
    - Revenue Bond Resolution
  - Close BANs
- June/July
  - Sell Revenue Bonds
- July
  - Close revenue bonds
  - Issue Notice to Proceed

